GLOBALINX CORP

International Training Consultants



Developing employee and organizational capabilities for global business



Helping organizations compete globally, since 1968



CONSULTING



Our objective is to help our clients develop employee capabilities and create high performing organizations that achieve extraordinary results.

TRAINING



We provide customized training solutions and advice on best practices for designing and implementing training for performance improvement.

SURVEY AND ASSESSMENT



We use surveys and assessments to evaluate employee and organizational capabilities to identify areas for improvement and development.

COACHING



Our trainers and coaches help leaders and individual clients develop new skills and change behaviours to improve performance and achieve their business goals.

Seminars and Programs

Our specialized areas include: Global Leadership, Pre-Departure Training, Project Team Management, Business Communication Skills, Cross-Cultural Mind and Awareness, and Assertive Communication for global business.

Advanced					
1	Leadership	Leadership Pipeline (LPI)Performance Leadership	- Innovation Workshop - Leading Change	\rightarrow	- Global Leadership Program - Executive Coaching
1	Human Resource Management	RecruitmentHR CompetencesOrganizational Capability	- Managing Performance - HR Strategy - Discrimination	→	- HR Compliance - Mentoring Employees - HR Business Partner
1	Project Management	- PM Essentials - PMP Exam Preparation - ITIL Foundation v3	- Meeting Facilitation Skills - Global Teamwork - Proactive Communication	→	- Multicultural Team Mgt Stakeholder Comm Negotiation for PMs
1	Knowledge and Management	Global Marketing StrategyFinance and AccountingMBA Consulting Basics	- Business Strategy - Organization Development - Time Management	→	- Facilitation Management - Team Management - Strategic Thinking
1	Communication Business Skills	- Global Communication - Presentation Skills - Global Sales Training	- Customer Service - Logical Thinking - Business Meeting Skills	→	Storytelling PresentationsBusiness Negotiation SkillsIntegrated Business Skills
1	Global Mind and Awareness	- Global Awareness - Basic Communication	- Diversity Training - Cross-Culture Awareness	→	- Assertive Mind and Skills - Business Correspondence
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Global Leadership Program



Our Global leadership program combines assessments, surveys, seminars, workshops and coaching into one complete leadership solution.

- Engagement survey questions tailored to measure leadership
- Profiling and 360 tools form the basis of individual leadership assessment
- Inspirational Leadership Seminar combines Self, Business and People Leadership
- One-on-one executive coaching provides ongoing, individual support for leaders to help manage business and personal challenges

Project Management Skills



Provide learners with communication, management and leadership skills to confidently contribute to the success of projects in multicultural environments.

- Acquire practical skill sets for working in high performance project teams
- Develop the confidence and ability to negotiate in high pressure situations
- Gain skills for guiding project processes smoothly from kick-off to hand-over
- Confidently present essential project information to management
- Develop strong team leadership skills

Business Communication Skills



Participants learn and apply business communication skills and techniques in a realistic and supportive environment.

- Learn practical global business communication skills and techniques
- Develop the confidence and ability to communicate ideas and opinions
- Gain skills for presenting information clearly and logically
- Skills and techniques to actively participate in and facilitate business meetings
- Strategies, tactics and skills to plan and conduct successful business negotiations

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www.globalinx.co.jp

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Co. Name: GLOBALINX CORP

Homepage: https://globalinx.co.jp

President: Philip Deane Established: April 1968

Main Business: Corporate Training and Organizational Consulting Services

Main Banks: Mizuho Financial Group, MUFG Bank, Sumitomo Mitsui Bank